

- 1) Consider two herders. Each herder can choose to place 0, 5, 10, or 15 cows on a common pasture. The cows produce milk that the herders sell for \$1 per liter. Total milk production and revenue is a function of aggregate herd size. Each animal costs \$1 in labor costs per day when on the common pasture.

| Total Cows | Total Milk (1L=\$) | Profit = (\$1*L) - (\$1*total cows) |
|------------|--------------------|-------------------------------------|
| 0 | 0 L | \$0 |
| 5 | 10 L | \$5 |
| 10 | 20 L | \$10 |
| 15 | 30 L | \$15 |
| 20 | 36 L | \$16 |
| 25 | 40 L | \$15 |
| 30 | 44 L | \$12 |

The profit to each herder is their share of the total herd on the pasture minus the private cost for the labor for their herd. For example, if herder 1 has 5 cows and herder 2 has 10 cows the 15 cows produce \$30 worth of milk, herder 1 gets $(5/15)*\$30 - \$5 = \$5$ and herder 2 gets $(10/15)*\$30 - \$10 = \$10$.

| | | Herder 2 | | | | | | | |
|----------|----|----------|-----|------|-----|-----|------|-----|------|
| | | 0 | 5 | 10 | 15 | | | | |
| Herder 1 | 0 | \$0 | \$0 | \$0 | \$5 | \$0 | \$10 | \$0 | \$15 |
| | 5 | \$5 | \$0 | \$5 | \$5 | \$5 | \$10 | \$4 | \$12 |
| | 10 | \$10 | \$0 | \$10 | \$5 | \$8 | \$8 | \$6 | \$9 |
| | 15 | \$15 | \$0 | \$12 | \$4 | \$9 | \$6 | \$7 | \$7 |

- a) Define the full set of best response strategies for each herder.
- b) What is the outcome of this game and what is this type of solution called?
- c) Describe one policy that could be used to arrive at a Pareto optimal outcome in a Pareto improving way compared to the outcome you found for part b.

2) Assume you are given the following matrix of profit for two firms. The firms choose a level of production. The left hand side payoff (profit) is to the coal burning plant, the right hand side payoff is to the laundry.

| | | Laundry that uses clotheslines | | |
|--------------------|------|--------------------------------|--------|-------|
| | | None | Low | High |
| Coal burning plant | None | 0, 0 | 0, 12 | 0, 11 |
| | Low | 10, 0 | 10, 10 | 10, 8 |
| | High | 14, 0 | 14, 2 | 14, 1 |

- a) Does the payoff matrix indicate that both firms are imposing a negative externality on each other, one firm is imposing a negative externality on the other, or that there is no negative externality imposed by either firm on the other? Explain your answer.
- b) What is the Nash equilibrium outcome of this game in terms of levels of production and payoffs if each firm plays their best response strategy?
- c) Does a policy that gives the Laundry first mover status lead to the socially efficient outcome? Why or why not?

f. Draw the Perfectly Competitive, Socially Optimal, and Monopoly outcomes on a single graph.

g. Calculate the following areas for these three different outcomes.

| | Perfectly Competitive | Socially Optimal | Monopoly |
|----------------------|-----------------------|------------------|----------|
| Consumer Surplus | | | |
| Producer Surplus | | | |
| Negative Externality | | | |
| Total Social Welfare | | | |

h. What is the size of deadweight loss in the perfectly competitive market?